

Message Text

LIMITED OFFICIAL USE

PAGE 01 ABIDJA 02779 190902Z

ACTION EB-08

INFO OCT-01 AF-08 ARA-06 EUR-12 ISO-00 L-03 FRB-03

OMB-01 ITC-01 SP-02 USIA-06 AGRE-00 AID-05

CIAE-00 COME-00 INR-07 IO-13 LAB-04 NSAE-00

OIC-02 SIL-01 STR-04 TRSE-00 CEA-01 SS-15 NSC-05

H-01 PA-01 PRS-01 /111 W

-----191857Z 007245 /40

R 181641Z MAR 77

FM AMEMBASSY ABIDJAN

TO SECSTATE WASHDC 2557

INFO AMEMBASSY ACCRA

AMEMBASSY BRASILIA

AMEMBASSY LAGOS

AMEMBASSY LIBREVILLE

AMEMBASSY LOME

AMEMBASSY LONDON

AMEMBASSY MEXICO CITY

AMEMBASSY PORT OF SPAIN

AMEMBASSY QUITO

AMEMBASSY YAOUNDE

LIMITED OFFICIAL USE ABIDJAN 2779

E.O. 11652: N/A

TAGS: EAGR, IV

SUBJECT: RENEGOTIATION OF COCOA AGREEMENT

REF: (A) ABIDJAN 2252, (B) LONDON 4014

1. AMBASSADOR ACCOMPANIED BY ECONOMIC COUNSELOR
CALLED ON MINISTER OF AGRICULTURE SAWADOGO AT LATTER'S
REQUEST ON MARCH 18. SAWADOGO SAID THE IVORY COAST HAD
BEEN ASKED BY THE PRODUCING COUNTRIES TO DETERMINE IF
THE CONSUMING COUNTRIES ARE WILLING TO REOPEN
NEGOTIATIONS ON THE COCOA AGREEMENT. HE REITERATED
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ABIDJA 02779 190902Z

GOIC'S STEADFAST POSITION THAT PRICE RANGE IN NEW
AGREEMENT IS TOO LOW, AND ALSO SPECIFICALLY SAID
THAT HE CONCURRED WITH USG ON BUFFER STOCK AND
QUOTAS: QUOTAS ARE IMPRACTICABLE SINCE THEY BEAR
LITTLE RELATIONSHIP TO ACTUAL MARKET FORCES. HE
NOTED IN THIS CONNECTION THAT QUOTAS, IN HIS VIEW,
WERE FAR LESS USEFUL MECHANISM FOR COCOA THAN

COFFEE BECAUSE OF MORE ERRATIC FLUCTUATIONS IN
COCOA MARKET.

2. IN RESPONSE TO SAWADOGO'S GENERAL QUESTION ABOUT
USG WILLINGNESS TO RENEGOTIATE COCOA AGREEMENT,
AMBASSADOR SAID THAT HE PRESUMED WASHINGTON WAS
RE-EXAMINING WHOLE ARRAY OF ISSUES, BUT EMBASSY HAD
RECEIVED NO INDICATION THAT WASHINGTON WAS OPPOSED
TO RENEGOTIATION OF COCOA AGREEMENT, OR TO JOINING
AN AGREEMENT THAT WAS REALISTIC AND EFFECTIVE.
SAWADOGO TOLD AMBASSADOR THAT BOTH GHANA AND
NIGERIA PROFESSED TO BELIEVE THT US WAS OPPOSED
IN PRINCIPLE TO COCOA AGREEMENT. AMBASSADOR SAID
NO JUSTIFICTION EXISTS FOR THIS ASSUMPTION. THE
AMBASSADOR ASKED SAWADOGO WHAT PRICE RANGE THE
PRODUCERS WANT DEFENDED. SAWADOGO ARTFULLY DODGED
AN EXPLICIT ANSWER, COMMENTING THAT THE PRICE
RANGE WOULD DEPEND ON THE THREE-YEAR BASE PERIOD
SELECTED.

3. THE AMBASSADOR TOLD SAWADOGO THAT HE WOULD
CONVEY HIS VIEWS TO WASHINGTON IMMEDIATELY. SAWADOGO
SAID HE WOULD PROVIDE US A COPY OF THE SPEECH GIVEN
US EMBASSY IN LONDON. HE SAID HE HOPED TO TRAVEL TO
US IN MAY AND WOULD LIKE TO DISCUSSED COCOA AGREEMENT
WITH SPECIALISTS. THE AMBASSADOR INFORMED SAWADOGO
IN CONFIDENCE THAT A CHIEFS OF MISSION MEETING FOR
ALL AFRICA WAS PLANNED IN ABIDJAN IN MAY, AND THAT
THERE MIGHT BE OPPORTUNITY FOR INFORMAL TALKS
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 ABIDJA 02779 190902Z

OUTSIDE OF CONTEXT OF MEETING.

4. SAWADOGO CONCLUDED THE DISCUSSION ON COCOA BY
AGREEING WITH THE AMBASSADOR'S REMARK THAT THE NEW
COCOA AGREEMENT HAS BEEN OVERTAKEN BY EVENTS.
THE AMBASSADOR ASKED IF SAWADOGO EXPECTED PRICES
TO DROP. SAWADOGO DID, BUT BELIEVED A SOMEWHAT
HIGHER FLOOR WOULD ESTABLISH ITSELF IN THE MARKET.
EMBASSY WOULD APPRECIATEDEPARTMENT'S VIEWS ON OUR
WILLINGNESS TO REOPEN NEGOTIATIONS ON NEW COCOA
AGREEMENT. STEARNS

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: COCOA, EXPORT PRICES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 18-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ABIDJA02779
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770095-0473
Format: TEL
From: ABIDJAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770348/aaaabouy.tel
Line Count: 108
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 6b007db6-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 ABIDJAN 2252, 77 LONDON 4014
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3072246
Secure: OPEN
Status: NATIVE
Subject: RENEGOTIATION OF COCOA AGREEMENT
TAGS: EAGR, IV, US, (SAWADOGO, ABDOULAYE)
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/6b007db6-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009